

## PSUs CUSTOM OR STANDARD?

## **RGM Commitment**

RGM PSUs are designed and manufactured to be 100% integrated into customer final device. We provide turn-key solutions, supporting the client on every project's step. We do not oblige the customers to use a standard off-the-shelf product, we deliver genuine value to our customers by offering turn-key power solutions

Special PSU exceeding the standards

Highly integrated products

Long term support

**Turn-key solutions** 

Logistic cost & installation times reduction

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## **CUSTOM**

- Non recurring costs borne by the client
- Long-term support
- Product evolution driven by the client
- Long time-to-market
- Low costs on repair instead of buying a new product
- Tailored features
- Optimized integration
- Product upgraded to the latest regulatory approvals
- Exclusivity purchase right for the client





- Design costs borne by the manufacturer
- Uncertain long-term support
- Product evolution imposed by the manufacturer
- Fast Time-To-Market
- Higher costs for repair
- Standard market features
- Non-optimal integration
- Regulatory approved
- Non exclusivity purchase right for the client



